

4. AWARD OF CONTRACT

It is the intent of the District to award a contract(s) for each item in the Rate Schedule Section either "per category," "individually", "in any combination", or "as a whole," to any of the three lowest responsive and responsible bidder(s), pursuant to the authority granted under California Public Contract Code Sections 20111 and 20118.1, to a single or to multiple vendors, whichever is in the best interest of the District. Award is contingent upon timely compliance with all bid conditions and specifications which must be satisfied prior to award of contract.

5. BASIS OF AWARD

The award(s) shall be made to the responsive and responsible bidder(s) who submits the Lowest Total Combined costs, either "individually", "per category", "as a whole" or "in any combination", whichever may be in the best interest of the District. All "rate of discount offered" in the bid must be as District requested (i.e. case, each, package, etc.). After contract award and for items under "rate of Discount", the Contractor shall be held to the "Percentage Rate of Discount" submitted from published price list for each specified manufacturer.

The "percentage rate of discount offered" bid in the Rate Schedule Section (Section iii) shall include any delivery charge to allow for delivery on an FOB Destination basis. The District will verify all conversion and computations, if necessary.

The cash/trade discount shall be included in the determination of low bid. A cash discount for a time period of less than 30 days may be considered. The cash discount offered in excess of 10% will be considered a "trade discount". A trade discount offered will be deducted from the unit price(s) bid, thus establishing the items normal/actual contract cost with zero percent cash discount for early payment.

A Cash Discount of _____ % 45 Days is being offered.

Payment is contingent upon acceptance of the work and approval of invoice(s) by the District Authorized Representative or designee.

The District, in an effort to become the Public agency of choice, has expanded upon its ongoing Small Business Enterprise (SBE) program to further encourage and promote SBE participation in District business opportunities.

In furtherance of the SBE community and program, efforts resulting in contract award(s) stemming from this solicitation, any contract awardee(s) from this solicitation who are certified Small Business Enterprises, will be entitled to a faster payment process. Contract awardee(s) who have been certified by agencies such as the State of California's Department of General Services, the City of Los Angeles, Metropolitan Water District, or by the Los Angeles Unified School District (must attach proof of certification at the time

**Section III
Rate Schedule Section**

Bidder Name: _____

CATEGORY 1: DOCUMENT CAMERA

Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
1	99	Document Camera #1	\$	%	\$			
2	300	Document Camera #2	\$	%	\$			

Note 1: Bidder to indicate percentage (%) off catalog for other _____ % (Percentage discount)

*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award
**Discounted unit cost should include Section II.C. 24 Required Services

CATEGORY 2: COLLABORATION DEVICE

Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
3a	99	Collaboration Endpoint	\$	%	\$			
3b	99	Optional 3-year warranty with on-site repair/replacement	\$	%	\$			

Note 1: Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount)

*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award
**Discounted unit cost should include Section II.C. 24 Required Services

CATEGORY 3: COLLABORATION CAMERA BAR

Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
4a	99	Collaboration Camera Bar	\$	%	\$			
4b	99	Optional 3-year service plan	\$	%	\$			

Note 1: Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount)

*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award
**Discounted unit cost should include Section II.C. 24 Required Services

CATEGORY 4: HUB

Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
5a	1000	Plugable Dual Monitor Docking Station Hub	\$	%	\$			
5b	1000	Optional 2nd year manufacturer warranty	\$	%	\$			

Note 1: Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount)

*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award
**Discounted unit cost should include Section II.C. 24 Required Services

CATEGORY 5: STUDENT HEADSETS

Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
6a	100,000	H13 3.5mm Stereo Headsets with Boom Mic	\$59.95	%	\$ 4.99	TECHprotectUS		\$ 499,000.00
6b	100,000	HC003 3.5mm Stereo Headsets with Boom Mic	\$59.95		4.89	TECHprotectUS		\$ 489,000.00

Note 1: Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ 50 and greater _____ % (Percentage discount)

*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award
**Discounted unit cost should include Section II.C. 24 Required Services

CATEGORY 6: PROJECTORS

Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
7a	900	Projector #1	\$					
7b	900	Optional Peerless ceiling mount suspension plate and extension column and/or other District-approved manufacturer	\$					

**Section III
Rate Schedule Section**

8	800	Projector #2	\$					
9	800	Projector #3	\$					
	199	Projector #4	\$					
11	10	Projector #5	\$					
12	10	Projector #6	\$					

Note 1: Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount)
 *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award
 **Discounted unit cost should include Section II C. 24 Required Services

CATEGORY 7: INTERACTIVE COMPATIBLE DRY ERASER BOARDS AND PROJECTION SCREENS

Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
13	1000	INTERACTIVE COMPATIBLE DRY ERASER BOARD #1	\$	%	\$			
14	800	PROJECTION SCREEN #1	\$	%	\$			
15	800	PROJECTION SCREEN #2	\$	%	\$			
16	200	PROJECTION SCREEN #3	\$	%	\$			

Note 1: Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount)
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CATEGORY 8: INTERACTIVE FLAT PANEL TOUCH DISPLAY BOARDS

Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
17		INTERACTIVE FLAT PANEL DISPLAY -INTERACTIVE TOUCH BOARD #1	\$	%	\$			0
a	600	65"	\$	%	\$			
b	600	70"	\$	%	\$			
c	600	75"	\$	%	\$			
d	600	80"	\$	%	\$			
e	600	85"	\$	%	\$			
f	1000	wall mount	\$	%	\$			
g	1000	cart/stand	\$	%	\$			

Note 1: Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount)
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CATEGORY 9: AUDIO VIDEO MEDIA ACCESSORIES

Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
18	2000	ATSC TV Converter Switch	\$	%	\$			
19	2000	4x2 HDMI Matrix Switch	\$	%	\$			
20	1500	Portable Mobile PA System	\$	%	\$			
21	1500	UHF Cardioid Dynamic Wireless Microphone System	\$	%	\$			
22	100	FM Plus-Large-area Dual FM and Wi-Fi base transmitter	\$	%	\$			
23	500	FM Receiver with seek-button channel selection	\$	%	\$			
24	500	Folding Headphones	\$59.95	%	\$ 8.96			\$29,975.00
25	100	Large water-resistant Carry Case	\$	%	\$			
26	200	Neckloop	\$	%	\$			
27	1500	Mobile Storage Cart	\$	%	\$			

Note 1: Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* 50 and greater % (Percentage discount)
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**Section III
Rate Schedule Section**

BIDDER MUST PROVIDE PRICING ON A MINIMUM OF ONE INTEGRATION SERVICES CATEGORY (10A OR 10B) AND MAY PROVIDE PRICING ON BOTH

CATEGORY 10A: INTEGRATION SERVICES WITH WAREHOUSING AND DELIVERY FOR HYBRID COMPONENTS (HUB, CAMERA BAR, FARSPEAKERS, ETC.)

Item No.	Estimated Annual Quantity	Item Description	Cost Per Unit
28	99	SECTION 1- INTEGRATION SERVICES	\$

*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award

CATEGORY 10B: INTEGRATION SERVICES FOR NON-HYBRID COMPONENTS (INCLUDING PROJECTORS, DOCUMENT CAMERAS, INTERACTIVE TOUCH FLAT PANEL DISPLAYS, ETC.)

Item No.	Estimated Annual Quantity	Item Description	Cost
29A	1000	SECTION 1- INTEGRATION SERVICES (per unit charge)	\$
29B	2000	SECTION 1- INTEGRATION SERVICES (per hour charge)	\$
29C	1500	TRAINING SERVICES (per hour)	\$

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CATEGORY 1: DOCUMENT CAMERA								
id.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
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Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
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Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
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4b	99	Optional 3-year service plan	\$	%	\$			

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Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
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5b	1000	Optional 2nd year manufacturer warranty	\$	%	\$			

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Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
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Item No.	Estimated Annual Quantity	Item Description	Cost
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29B	2000	SECTION 1- INTEGRATION SERVICES (per hour charge)	\$
29C	1500	TRAINING SERVICES (per hour)	\$

*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award